All for Victory – All for Fans

# Sports Team & Athlete Business Expo 2025

— Japan Sports Week —

Consisting Shows 4th **Team Management Support Expo** TOKYO

4th Athlete Performance Expo TOKYO

4th **Stadium & Arena Expo** TOKYO

8th Fan Engagement & Marketing Expo TOKYO

Dates

June 25 (Wed) - 27 (Fri), 2025

Venue

Tokyo Big Sight, Japan

Organised by

RX Japan Ltd.

Special supporter

Japan Top League Alliance

Web

www.sportsexpo.jp/en-gb.html









# Most Active B to B Trade Show Specialising in Sports Business

Click for the video of 2024 Show

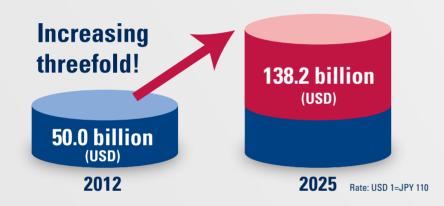




# Japan is an Attractive Market!

1 Japanese Government Plans to Triple Market Size by 2025!

Japan Sports Agency (JSA) is now aiming to expand Japanese sports market from 50.0 billion to 138.2 billion USD by 2025!



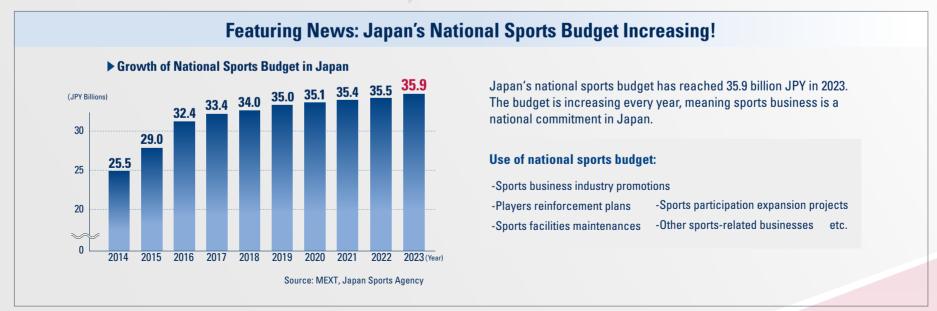
2 Good Timing to Enter the Sports Business Market in Japan



Many stadiums and arenas have been built in Japan in recent years, and now they still have construction and reconstruction plans for total 97 facilities. (55 Arenas/Gymnasiums, 42 Stadiums/Ball game fields)

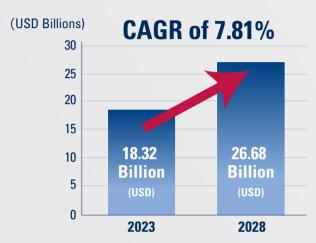
Arena/GymnasiumStadium/Ball game field

Source: Future Investment Council Structural Reform Through Promotion Meeting 2024.1, JAPAN SPORTS AGENCY



# Japan is an Attractive Market!

# 3 Market for Sports Equipment and Apparel is Growing



The estimated value of Japan's Sports Equipment & Apparel Market in 2023 stands at USD 18.32 billion, with projections indicating it will rise to USD 28.68 billion by 2028, demonstrating a compound annual growth rate (CAGR) of 7.81%

\*Source: Research and Markets, Japan Sports Equipment & Apparel Market (2023-2028)

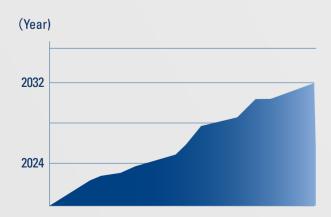
## 4 Sports Drink Market Size is Growing



Japan's sports drink market size is projected to exhibit a growth rate (CAGR) of 4.29% during 2024-2032.

\*Source: Mordor Intelligence,
Japan Sports Drinks Market Size & Share Analysis - Growth Trends & Forecasts (2024 - 2029)

## 5 Sports Analytics Market is Growing



The Japan sports analytics market is anticipated to demonstrate a Compound Annual Growth Rate (CAGR) of 27.63% between 2024 and 2032.

\*Source: Research and Markets, Japan Sports Equipment & Apparel Market (2023-2028) Japan's sports analytics market has experienced remarkable growth in recent years due to:

- 1. Proliferation of data in sports events with the advent of wearable technology, cameras, and sensors.
- 2. Ever-growing importance of performance optimization
- Rise in fan engagement and the demand for real-time statistics, predictive analytics, and interactive experience.

\*Source: Statista, Growth Market Reports, IMARC, Spherical Insights

# The Best Gateway to Japanese Market

### **Gathers All about Sports Business & Training/Fitness**

### **Exhibitors**

#### **Companies providing:**

- Sports/Athlete Performance Technologies
- Stadium/Arena Equipment
- Products/Services to Attract Customers & Fans
- Promotional Items
- Training/Fitness Equipment
- Rehabilitation/Medical Equipment
- Supplement, Protein Drinks
- High-technology Wear, Shoes etc.



# On-site Business Meetings

- Purchase/Rental Orders
- Agency Agreement
- Business Partnership
- Projects Inside &
   Outside Japan ...and more



### **Visitors**

- Professional & Non-professional Sports Teams
- Sports Organisations, College Sports Teams
- Professional Athletes
- Stadiums, Sports Arenas, Athletic Fields
- Gyms, Fitness Centers, Health Clubs
- Training Facilities
- Hotels, Apartments, Offices
- Industry Distributors

etc.

2025 Floor Plan (preliminary)

Sports Team & Athlete Business Expo 2025

— Japan Sports Week —

4th Athlete Performance Expo TOKYO

8th Fan Engagement & Marketing Expo TOKYO

South Hall, Tokyo Big Sight

4th Team Management Support Expo TOKYO

4th **Stadium & Arena Expo** TOKYO

# **Specialised Shows to Enhance Your Business**

### Japan Sports Week Consists of 4 Specialised Shows:

#### 8th Fan Engagement & Marketing Expo TOKYO

- Products/Services to Attract Customers & Fans
- Promotional Items
- Marketing Service for Teams and Athletes
- Ticketing Service
- Fan Club Management Service
- Sports Viewing Technologies



etc.

### 4th Athlete Performance Expo TOKYO

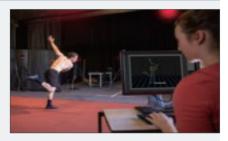
- Training/Fitness Equipment
- Recovery/Conditioning Equipment
- Recovery/Conditioning
   Performance Improvement Supplies
- Sports/Athlete Performance Technologies
- Wearable Services
- Femtech

etc.

### 4th Team Management Support Expo TOKYO

- Management Support
- Tournament/Training Camps
- Event Planning/Operating Service
- Staging, Space Design
- Sponsor Acquisition Support
- Staffing, Security
- Second Career Support for Athletes

etc.



#### 4th Stadium & Arena Expo TOKYO

- Video/Lighting Equipment/ Audio Equipment
- Relay/Shooting Equipment
- Sports Facility Equipment
- Lawn, Artificial Turf, Tartan
- Security/Infection Prevention
- Stadium/Arena Equipment



etc.



# **Exhibit and Meet Your Target Customers!**

**Key Metrics** 

Number of Visitors in 2023 Show

45,538

- Including Concurrent Shows. (LIVeNT 2023, AMLEX 2023, Government & Public Sector Week Japan 2023)
- · All registrations are counted only once per visit, no matter how many repeated days a visitor attends the show.
- The number does not include exhibitors nor press attendees.

At Japan Sports Week, You Can Meet: (Excerpts of visitors from past shows in alphabetical order including concurrent shows)

#### **▶ Sports Teams**

#### **BASEBALL**

- CHIBA LOTTE MARINES
- CHUNICHI DRAGONS
- FUKUOKA SOFTBANK HAWKS
- HANSHIN TIGERS BASEBALL CLUB
- HIROSHIMA TOYO CARP
- •HOKKAIDO NIPPON-HAM FIGHTERS
- KANAGAWA FUTURE DREAMS
- ORIX BUFFALOES
- SAITAMA SEIBU LIONS
- •TOHOKU RAKUTEN GOLDEN EAGLES
  •SUNROCKERS SHIBUYA
- TOKYO YAKULT SWALLOWS
- YOKOHAMA DENA BAYSTARS YOMIURI GIANTS

#### **BASKETBALL** (B.LEAGUE)

AKITA NORTHERN HAPPINETS
 YOKOHAMA B-CORSAIRS

- CHIBA JETS FUNABASHI
- GUNMA CRANE THUNDERS
- KAWASAKI BRAVE THUNDERS KUMAMOTO VOLTERS
- LEVANGA HOKKAIDO
- NIIGATA ALBIREX BB
- OSAKA EVESSA
- RYUKYU GOLDEN KINGS
- SENDAI 89ERS
- TOYAMA GROUSES
- TOYOTA ALVARK TOKYO UTSUNOMIYA BREX

#### SOCCER (J.LEAGUE)

- ALBIREX NIIGATA
- CEREZO OSAKA
- •F.C.TOKYO
- FRONTALE KAWASAKI
- GAMBA OSAKA
- GIRAVANZ KITAKYUSHU
- JEF UNITED ICHIHARA CHIBA
- JUBILO IWATA
- KASHIMA ANTLERS FC
- MATSUMOTO YAMAGA FC
- MONTEDIO YAMAGATA NAGOYA GRAMPUS EIGHT
- OITA TRINITA
- RAKUTEN VISSEL KOBE
- RENOFA YAMAGUCHI FC

#### SANFRECCE HIROSHIMA

- SHIMIZU S-PULSE
- SHONAN BELLMARE
- TOKYO VERDY
- URAWA RED DIAMONDS
- VANRAURE HACHINOHE
- •VENTFORET YAMANASHI SPORTS CLUB ZWEIGEN KANAZAWA

#### TOP LEAGUE (RUGBY, AMERICAN FOOTBALL)

- BULLS FOOTBALL CLUB
- CANON EAGLES
- ELECOM KOBE FINIES FUJITSU FRONTIERS
- HINO RED DOLPHINS
- HONDA HEAT • IBM BIGBLUE

- KINTETSU LINERS KUBOTA SPEARS
- LIXIL DEERS
- •NTT COMMUNICATIONS RUGB FOOTBALL CLUB
- OBIC SEAGULLS
- PANASONIC WILDKNIGHTS
- RICOH BLACKRAMS
- TOSHIBA BRAVE LUPUS •TOYOTA VERBLITZ
- YAMAHA JUBILO RUGBY
- **FOOTBALL CLUB TOP LEAGUE**

#### (VOLLEYBALL, WOMEN'S BASKETBALL, e

- AGLEYMINA HAMAMATSU
- AISIN AW
- ASV PESCADOLA MACHIDA

- BICCAMERA WOMEN'S SOFTBALL TAKASAKI
- DENSO AIRY BEES
- HIRAKIN MEN'S SOFTBALL CLUB
- HISAMITSU SPRINGS
- HITACHI HIGH-TECHNOLOGIES **COUGARS**
- KUROBE AQUA FAIRIES
- NEC RED ROCKETS
- OSAKI OSOL
- PANASONIC PANTHERS
- RYUKYU CORAZON
- SUNTORY SUNBIRDS
- TOYOTA AUTO BODY QUEENSEIS
- VICTORINA HIMEJI

#### **▶** Facilities

- HIGASHI OSAKA STADIUM
- KASUKABE CITY GYMNASIUM
- KOMAZAWA OLYMPIC PARK GENERAL SPORTS GROUND
- MATSUMOTO BASEBALL STADIUM
- MEIJIJINGU GAIEN
- NAGOYA DOME

- NEW NATIONAL STADIUM INSTALLATION HEADQUARTERS
- OKINAWA ARENA
- REGIONAL CREATION NAGASAKI
- SAITAMA SUPER ARENA
- SAPPORO DOME TOKYO DOME
- TOKYO INTERNATIONAL FORUM
- TOKYO STADIUM
- TOYOTA STADIUM CORPORATION
- URAWA KOMABA GYM
- YOKOHAMA ARENA

#### **▶ Sports Event Organisers/Associations**

- •ALL JAPAN KENDO FEDERATION •JAPAN GOLF TOUR
- JAPAN CANOE FEDERATION
- JAPAN CYCLING FEDERATION JAPAN KARATEDO FEDERATION JAPAN SOCIETY AMERICAN
- JAPAN FOOTBALL ASSOCIATION
   JAPAN PROFESSIONAL
- JAPAN FUTSAL FEDERATION
- JAPAN BLIND SOCCER ASSOCIATION JAPAN HANDBALL ASSOCIATION JAPAN SKATEBOARDING
  - JAPAN ICE HOCKEY FEDERATION
     FEDERATION
  - •JAPAN PRO SURFING ASSOCIATION
  - FOOTBALL LEAGUE

- JAPAN FEDERATION OF BEACH JAPAN LACROSSE ASSOCIATION FOOTBALL ASSOCIATION
  - JAPAN SOCIETY BASKETBALL **FEDERATION**
- - JAPAN VOLLEYBALL

**ASSOCIATION** 

- JAPAN SOFTBALL ASSOCIATION FEDERATION
- JAPAN RUGBY FOOTBALL UNION
   JAPAN SPORT ASSOCIATION
  - JAPAN TRIATHLON UNION
  - JAPAN WHEELCHAIR RUGBY
- - JAPAN TOP LEAGUE ALLIANCE
     JAPANESE ASSOCIATION OF UNIVERSITY PHYSICAL **EDUCATION AND SPORTS** 
    - JAPANESE FENCING FEDERATION MODERN PENTATHLON ASSOCIATION OF JAPAN
- •JAPAN WOMEN'S BASEBALL LEAGUE •NIPPON PROFESSIONAL BASEBALL JAPAN SWIMMING FEDERATION
   JAPAN WRESTLING FEDERATION
   ORGANIZATION
  - RUGBY WORLD CUP 2019 **EXECUTIVE COMMITTEE** THE LADIES PROFESSIONAL
  - GOLFERS' ASSOCIATION OF JAPAN THE PROFESSIONAL GOLFERS' ASSOCIATION OF JAPAN

# **Exhibit and Meet Your Target Customers!**

### **▶** Universities, High Schools

- CHUO UNIVERSITY
- HOSEI UNIVERSITY
- KFIO UNIVERSITY
- KEISHIN HIGH SCHOOL
- MFIJI UNIVERSITY
- NIHON UNIV. BUZAN JUNIOR & SENIOR HIGH SCHOOL
- NIHON UNIVERSITY

UNIVERSITY

LIFE & SPORTS (MEGALOS) • RIZAP

- NIPPON SPORT SCIENCE
- RITSUMEIKAN UNIVERSITY

SENIOR HIGH SCHOOL

- SHIMOKITAZAWA SEITOKU
- TEIKYO UNIVERSITY

THINK FITNESS

(GOLD'S GYM)

- TOKAI UNIVERSITY •TOYO UNIVERSITY
- UNIVERSITY OF TSUKUBA
- WASEDA UNIVERSITY

etc.

### **▶** Gyms, Fitness Centers, Health Clubs

- ANYTIME FITNESS
- •BLUE MARINE SPORTS CLUB •GYM COSMOS
- CENTRAL SPORTS
- CURVES JAPAN
- JR FAST SPORTS (JEXAR FITNESS CLUB)
- •DUNLOP SPORTS WELLNESS •KONAMI SPORTS LIFE PERFORMANCE
  - RENAISSANCE NOMURA REAL ESTATE
- OG SPORTS (COSPA)
- POWER WELLNESS JAPAN SPORTS CLUB NAS

SMARTFITNESS

- •SUMITOMOFUDOSAN ESFORTA •TIPNESS
- THE BIG SPORTS TOKYO ATHLETIC CLUB
- •TOKYO DOME SPORTS
- •TOKYU SPORTS OASIS
- WELLNESS FRONTIER

► Hotels, Apartments, Offices

#### **Apartments, Offices**

- DAIKYO
- DAIWA HOUSE INDUSTRY
- HASEKO
- MITSUI FUDOSAN

- NOMURA REAL ESTATE HOLDINGS
- •SUMITOMO REAL ESTATE
- TOKYO TATEMONO
- TOKYU LAND

#### **Hotels**

- FUJITA KANKO
- HANKYU HANSHIN HOTELS
- HILTON TOKYO
- HYATT REGENCY NAHA OKINAWA
- IMPERIAL HOTEL
- JR TOKAI HOTELS
- NEW OTANI HOTEL PRINCE HOTELS
- •THE PRINCE PARK TOWER TOKYO
- TOKYO MARRIOTT HOTEL
- YOKOHAMA BAY SHERATON HOTEL & TOWERS
- YOKOHAMA ROYAL PARK HOTEL

etc.

etc.

**Japan Sports Week is Supported by Major Associations/Organisations** 



Japan Top League Alliance (Special supporter)



Japan Professional Football League



Japan Professional Basketball League



Japan Women's Empowerment Professional Football League

As of July 3, 2024. In no particular order,



Women's Japan Basketball League



Japan Volleyball League



Japan Rugby League One



Japan American Football League Xcellence (X League)

。 公益社団法人



Japan Diamond Softball League



Hockey Japan League Organization



Japan Futsal Federation



Japan Women's **Futsal Federation** 







Japanese Association



Japanese Sports Analyst Association (JSAA)



NIPPON Conditioning Association



Japan Sport Tourism Alliance



Japan Handball League







Japan Association for University Athletics and Sport 11/全国大学体育連合

# Participation Cost (for 2025 Shows)

3 booths	(9.0n	$n \times 5.4m = 48.6sqm)$	
Raw Space Rental Display Expomaster Basic	JPY JPY JPY	3,450,000 1,740,000 50,000	▶1
Total	JPY	¥5,240,000	
	USD EURO	\$34,933 32,750 €	
	CNY	¥262,000	

#### Type A

- ► Type A Includes:
  - Back & Side Walls
  - · Company Name Board
  - Carpet
  - 4 Display Tables
  - 5 Meeting Tables & 16 Chairs
- 1 Reception Counter & 1 Counter Chair
- 2 Catalogue Stands
- 1 Dustbin
- 2 Plants
- 30 Spotlights (100W)
- 6 Outlets
- Power Supply to 6kW



• Corner charge of JPY 50,000 per corner applies for open corner booths.

2,300,000

1,160,000

¥3,510,000

50,000

\$23,400

21,938 €

¥175,500

 $(6.0m \times 2.7m = 16.2sqm)$ 

11,125€

¥89,000

2 booths	$(6.0m \times 5.4m = 32.4sgm)$

JPY

JPY

JPY

USD

**EURO** 

CNY

Raw Space

Total

1 booth

Rental Display

Expomaster Basic

#### toqiii/

► Type A Includes:

Type A

- Back & Side Walls
- Company Name Board
- Carpet
- 4 Display Tables
- 3 Meeting Tables & 12 Chairs
- 1 Reception Counter & 1 Counter Chair
- 1 Catalogue Stand
- 1 Dustbin
- 4 Plants
- 20 Spotlights (100W)
- 6 Outlets
- · Power Supply to 4kW



• Corner charge of JPY 50,000 per corner applies for open corner booths.

#### Type A

# Raw Space JPY 1,150,000 Rental Display JPY 580,000 Expomaster Basic JPY 50,000 Total JPY ¥1,780,000 USD \$11,867

**EURO** 

CNY

► Type A Includes:

- Back & Side Walls
- Company Name Board
- Carpet
- 2 Display Tables
- 2 Meeting Tables & 8 Chairs
- 1 Reception Counter & 1 Counter Chair
- 1 Catalogue Stand
- 1 Dustbin
- 10 Spotlights (100W)
- 2 Outlets
- Power Supply to 2kW



 $\bullet\,$  Corner charge of JPY 50,000 per corner applies for open corner booths.

## Participation Cost (for 2025 Shows)

2 booths	(6.0n	n × 5.4m = 32.4sqm)	Ту
Raw Space Rental Display Expomaster Basic	JPY JPY JPY	2,300,000 880,000 50,000	► Type B •
Total	JPY USD EURO CNY	¥3,230,000 \$21,533 20,188€ ¥161,500	•

Type B

- ► Type B Includes:
  - Back & Side Walls
  - Company Name Board
  - Carpet
  - 3 Display Tables
  - 3 Meeting Tables & 12 Chairs
- 1 Reception Counter & 1 Folding Chair
- 1 Catalogue Stand
- 1 Dustbin
- 4 Spotlights (100W)
- 8 Fluorescent Lamps (40W)
- 4 Outlets
- Power Supply to 4kW



	•	Corner charge of JPY	50,000 per corner	applies for	r open corner b	pooths.
--	---	----------------------	-------------------	-------------	-----------------	---------

1,150,000

¥1,640,000

440,000

50,000

\$10,933

10,250€

¥82,000

<b>booth</b> $(6.0m \times 2.7m = 16.2sqm)$	
---------------------------------------------	--

JPY

USD

**EURO** 

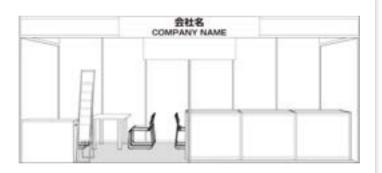
CNY

• Corner charge of JPY 50,000 per corner applies for open corner booths.

### Туре В

- ► Type B Includes:

   Back & Side Walls
  - Company Name Board
  - Carpet
  - 1 Display Table
  - 2 Meeting Tables & 8 Chairs
- 1 Reception Counter & 1 Folding Chair
- 1 Catalogue Stand
- 1 Dustbin
- 2 Spotlights (100W)
- 4 Fluorescent Lamps (40W)
- 2 Outlets
- Power Supply to 2kW



Raw Space

Total

**► NOTE** 

Rental Display

Expomaster Basic

- Applying for "Expomaster Basic" is at least required. If there is a co-exhibitor, the fee will be JPY 100,000.
   All exhibitors including co-exhibitors must apply one slot for each exhibitor.
- The prices quoted in USD, EUR and CNY are for your reference only. All payments must be made in Japanese Yen
  The applied exchange rates above are USD 1 = JPY 150, EUR 1 = JPY 160, CNY 1 = JPY 20 as of April 2024.
  (For your reference only.)
- Additional 10% consumption tax will be charged to the total price.
- The picture is just for reference. [Subject to change]

#### APPLY NOW and join the Japanese market!

Contact: Satoshi WATANABE (Mr.) E-mail: sportsexpo-en.jp@rxglobal.com

# Variety of Exhibiting Plans to Maximise Your Results

Choose the Exhibiting Plan that best helps you achieve your goals.

### Package Participation (Booth + Advertisement)

**Premium Plan** 

This plan gives you maximum exposure before and during the show. Available only for 3 exhibitors.

















Ads in Visitor Promotion E-mail

Icons stand for...

Official Show Website

Conference Webpage

**Business Activation Plan**  This plan helps you attract high quality visitors to your booth.



















**Starter** Plan II

This plan helps you have more exposure and more visitors at your booth.









### **Booth Only Participation Plan**

Exhibiting at the show with your booth.

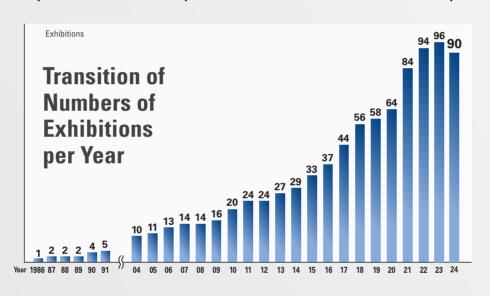


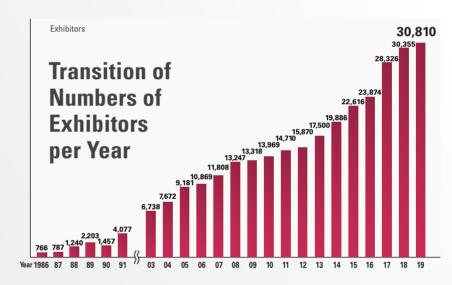
## **Digital Incentive Coupons** Floor Map Ads Digital Signage Ads on the Hallway **Show Entrance** Booth For more details, click here

## RX Japan is Japan's Largest Trade Show Organiser

### Holding 90 exhibitions in 39 sectors a year! (The consisting show

RX Japan organises 90 exhibitions a year at large exhibition halls such as Tokyo Big Sight, Makuhari Messe and INTEX Osaka across a wide variety of 39 fields including jewellery, fashion, gift items, electronics, energy, IT, cosmetics and medical. RX Japan fully contribute to expand the exhibitors' business by making the most of the expertise backed up with the experiences.





# Exhibitions organised by RX Japan

(excerpts)

# ,

#### Japan IT Week

# IT Tra

Japan's Largest\*

Consisting Shows:

- Software & Apps Development Expo
- Information Security Expo

#### Data Center Expo

#### AUTOMOTIVE WORLD

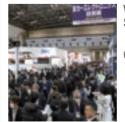


World's Leading Exhibition for Advanced Automotive Technologies

Consisting Shows:

- CAR-ELE JAPAN
   Connected Car JAPAN
- Autonomous Driving Technology Expo
- MaaS Expo

#### **Manufacturing World**



World's Leading Trade Show for Manufacturing

Consisting Shows:

- Design Manufacturing Solutions Expo
- Manufacturing DX Expo
   Additive Manufacturing Expo

ditive Manufacturing Expo etc

#### **NEPCON JAPAN**



Asia's Leading Electronics Tech. Show

Consisting Shows:

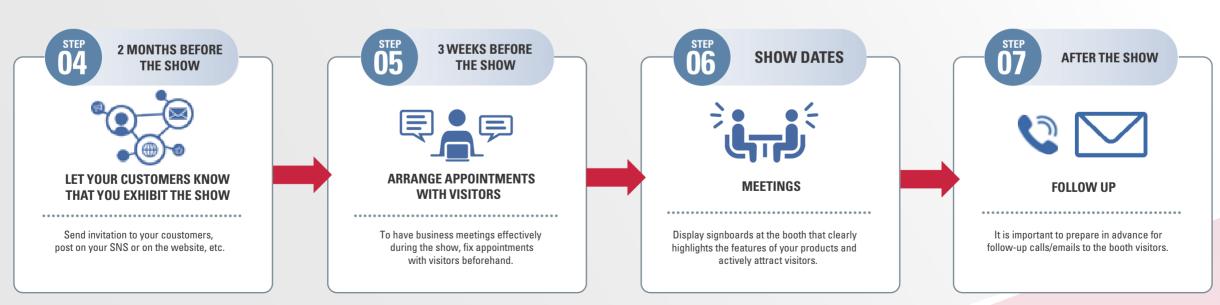
- INTERNEDCON IADAN
- INTERNEPCON JAPAN
- ELECTRONIC COMPONENTS
   & MATERIALS EXPO
- PWB EXP0

90

<sup>\*&</sup>quot;Largest" in reference to the exhibitor number and the net exhibit space of trade shows with the same concept

## Schedule until the Show





# **RX** - the Business of Building Businesses

#### Over 350 events in 25 countries across 42 industry sectors.





RX ISG is a specialist team of 150 international sales people based in 13 territories around the world. The ISG also manages a network of 250 international agents based in 47 territories.

It provides overseas exhibiting services to local manufacturers and suppliers and introduces new export opportunitues to them, helping customers to enter overseas markets in key regions of the world to grow their businesses internationally. RX ISG contributes to increasing internationalization of RX events around the world.

We're RX and we're in the business of building businesses for individuals, communities and organisations. We elevate the power of face to face events by combining data and digital products to create magical experiences and continual connections.

As a division of RX, RX Japan is responsible for exploring the vast potential of the Japanese and Asian markets. By leveraging our expertise and experience, we are dedicated to expanding exhibitors' businesses.



https://rxglobal.com/ https://lp.rxjapan.jp/en-gb/isg.html

All for Victory – All for Fans

# Sports Team & Athlete Business Expo 2025 — Japan Sports Week —

### **Contact Show Management**

mailto:sportsexpo-en.jp@rxglobal.com

### **See Floor Plan**

https://www.sportsexpo.jp/doc\_layout\_en/



Organiser: RX Japan Ltd. Sports Team & Athlete Business Expo - Japan Sports Week - Show Management

11F, Yaesu Central Tower, Tokyo Midtown Yaesu, 2-2-1 Yaesu Chuo-ku, Tokyo 104-0028, Japan







Web: www.sportsexpo.jp/en-gb.html